KO JA (CAYMAN) CO., LTD.

INVESTOR CONFERENCE

TICKER(5215)

ABOUT US

Company Profile

FOUNDED：1975/04

CAPITAL：NTD 643 Million

EMPLOYEES：1,550

Chairman：Lin, Chih-Feng

CEO：Ho, Han-Ho

Manufacturing President：Vincent Tsai

Engineering Vice-President: Lin, Yi-hong

Sales Senior Manager: Tsao, Wilson

Core Competencies-QDCST

Q **Quality**

Excellent and traceable long-term record

D **Delivery**

Extensive production experience

C **Cost**

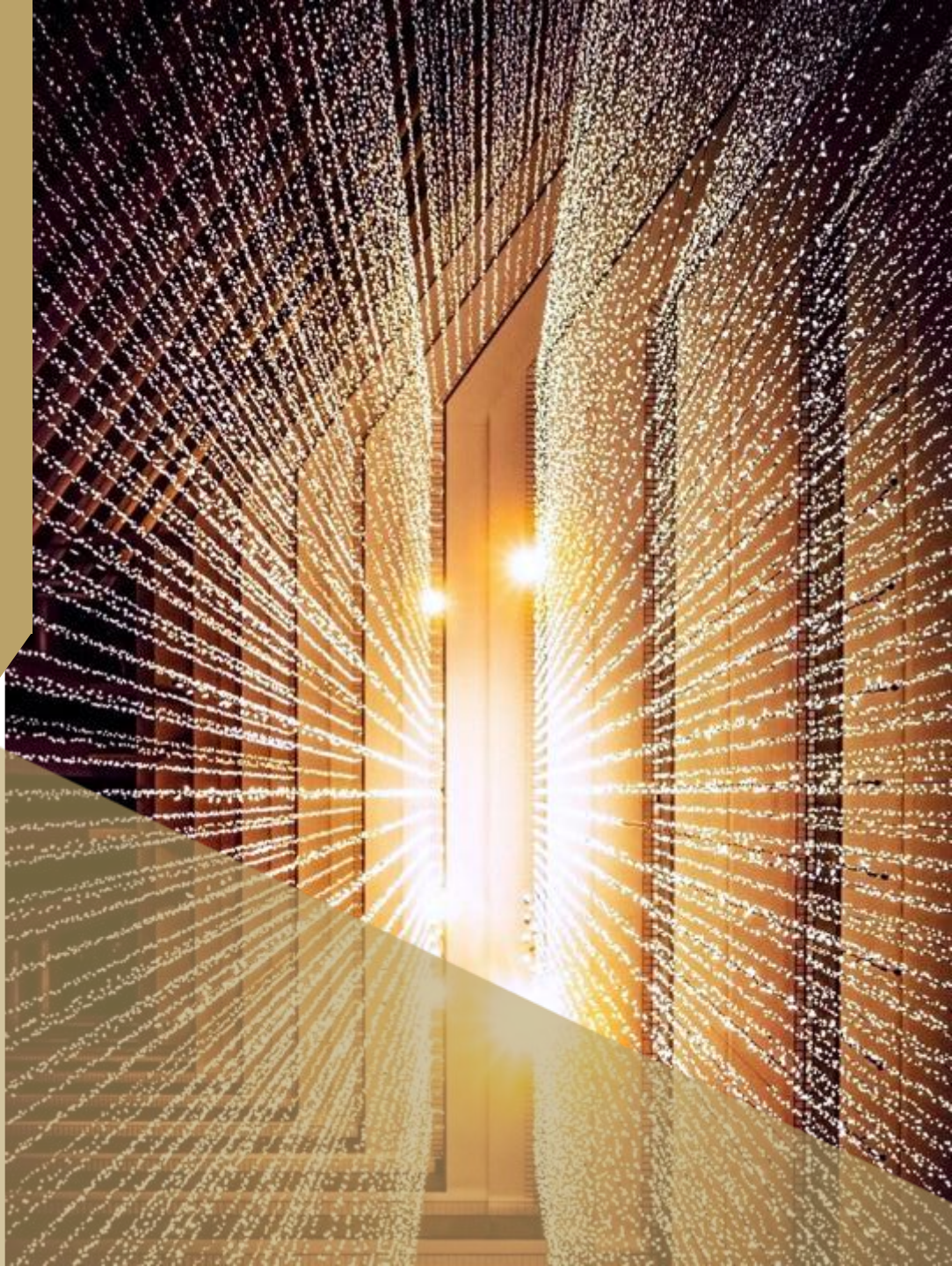
Solid market positioning

S **Service**

Market adjustment capabilities

T **Technology**

R&D and production technology inputs



Plant and Factory

JIAJUN

Ruiford Fine Chemical

GODA THAILAND

GODA VIETNAM

BAIJAY

HQ

GODA 1st

GODA 2nd

CHIA TSAI

CHIA CHI

CHONGQING

SUZHOU

THAILAND

VIET NAM

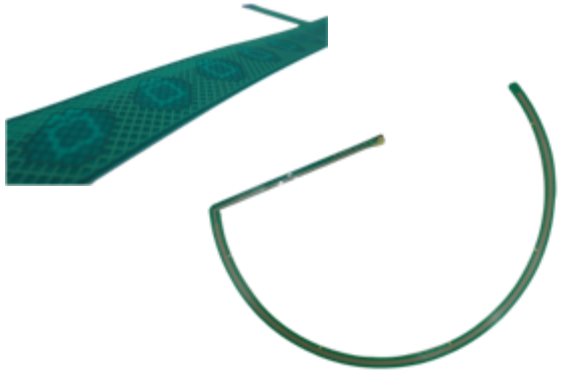
TAIWAN

CONSUMER PRODUCT

Variable Resistor Membrane

DT & NB Membrane

Mini LED Backlight Module



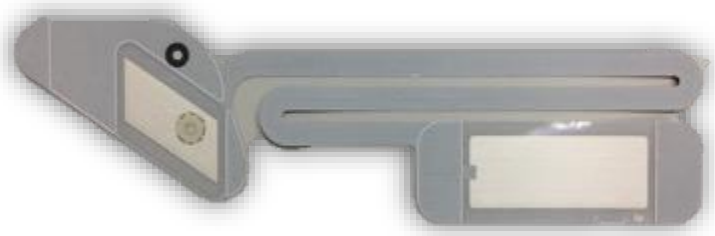
Membrane Switch

Game Controller

DT & NB Keyboard

Electrical Instrument

MEDICAL PRODUCT



Electrocardiography (ECG)

Electroencephalography(EEG)

Blood Glucose Test Strip

Biometrics

Biometrics

Membrane and Keycap Material

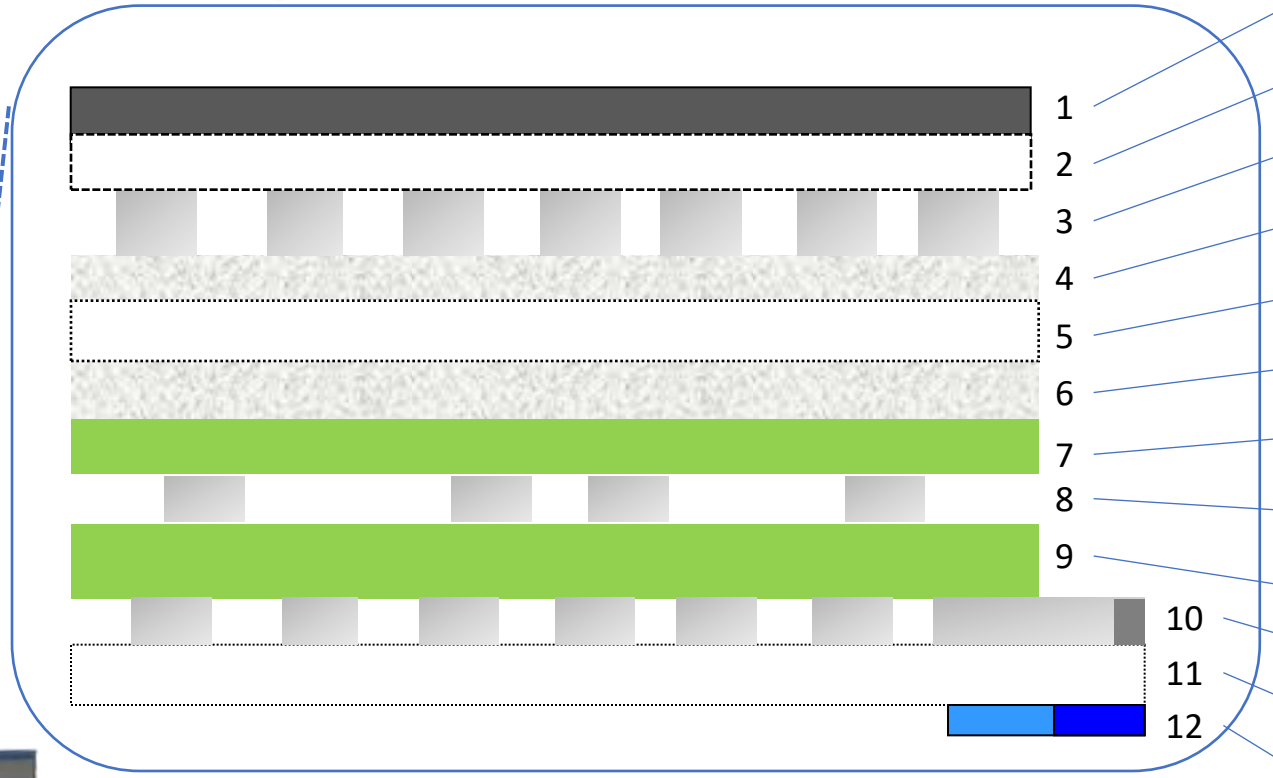
Sliver Paste

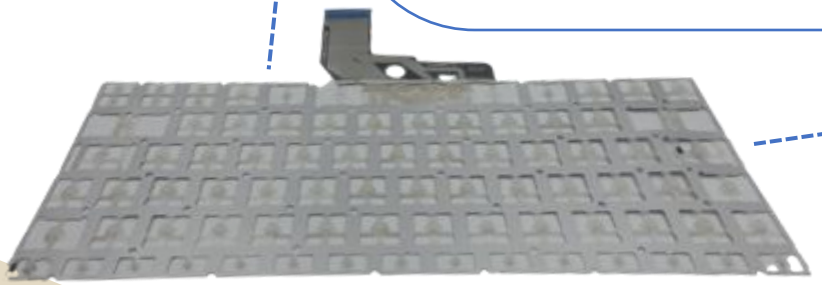
Hydrophobe

Keycap Paint

Membrane Stack Gragh

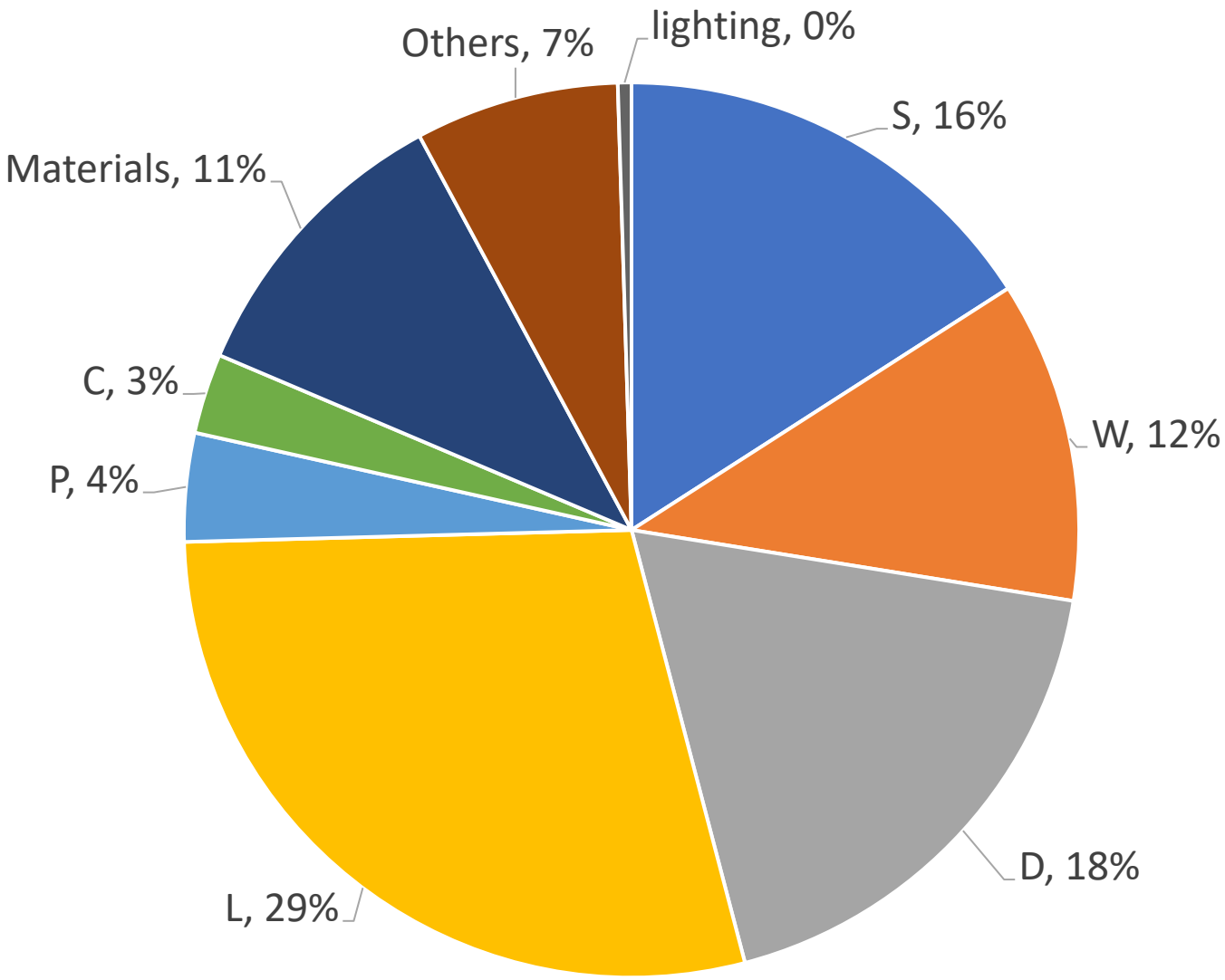
Keyboard Membrane





1. Print Ink
2. PET (upper layer)
3. Silver Paste
4. Glue
5. PET (Spacer)
6. Glue
7. UV
8. AG Jumper
9. UV
10. Silver Paste & Carbon
11. PET(Bottom Layer)
12. Stiffener & adhesive

CUSTOMER DISTRIBUTION



OPERATION OVERVIEW

Internal and external information updates

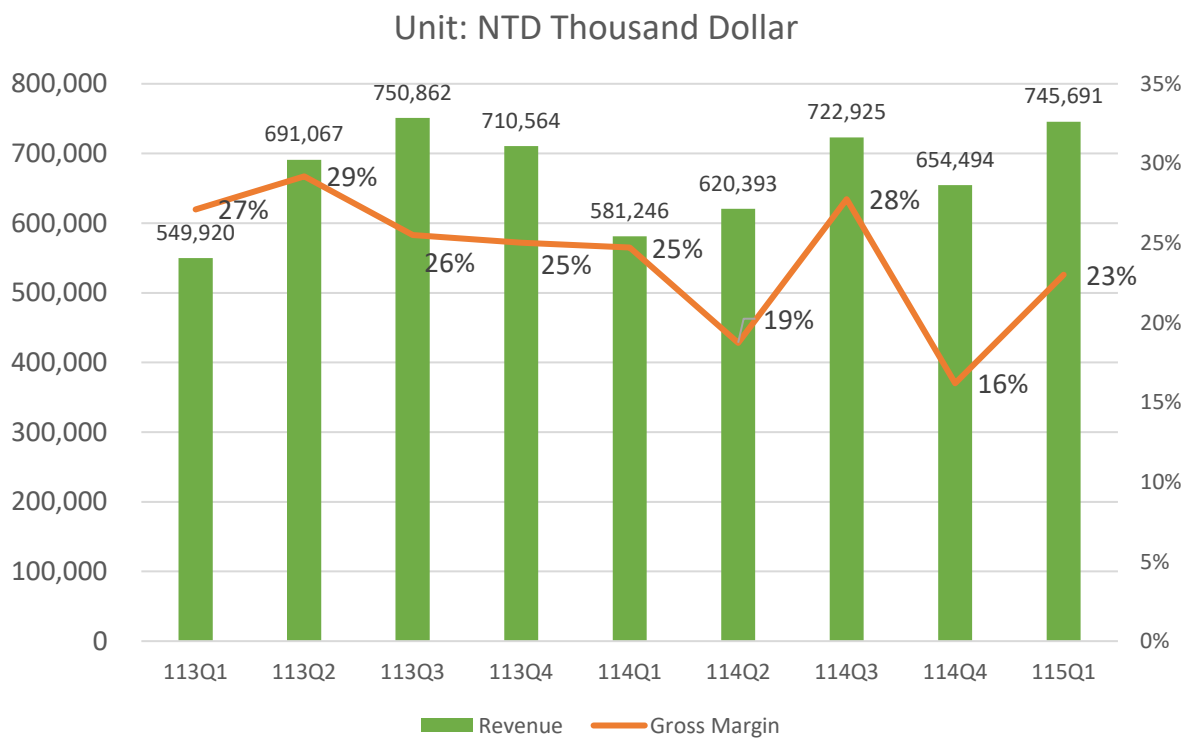
- Material: Effectively and vertically integrate material manufacturing and formula and entering the hydrophobic agent, and silver paste OEM business. Material sale amount is 11% of total revenue.
- Market:
  - US tariffs are harming the laptop manufacturing and consumer markets..
  - High silver prices are eroding gross margins due to the increasing cost of silver paste.
  - The conflict in the Persian Gulf and high inflation have led to expectations of rising product costs and a phenomenon of early ordering.
- Factory:
  - A factory in Goda Thailand, was established in cooperation with a client, with the strategic objective of shortening membrane delivery times.
  - The Vietnam factory is producing and delivering to keyboard manufacturers in Vietnam and Thailand..
  - Effectiveness and yield rates for key processes are being improved.
  - Strictly control expenses

Financial Result

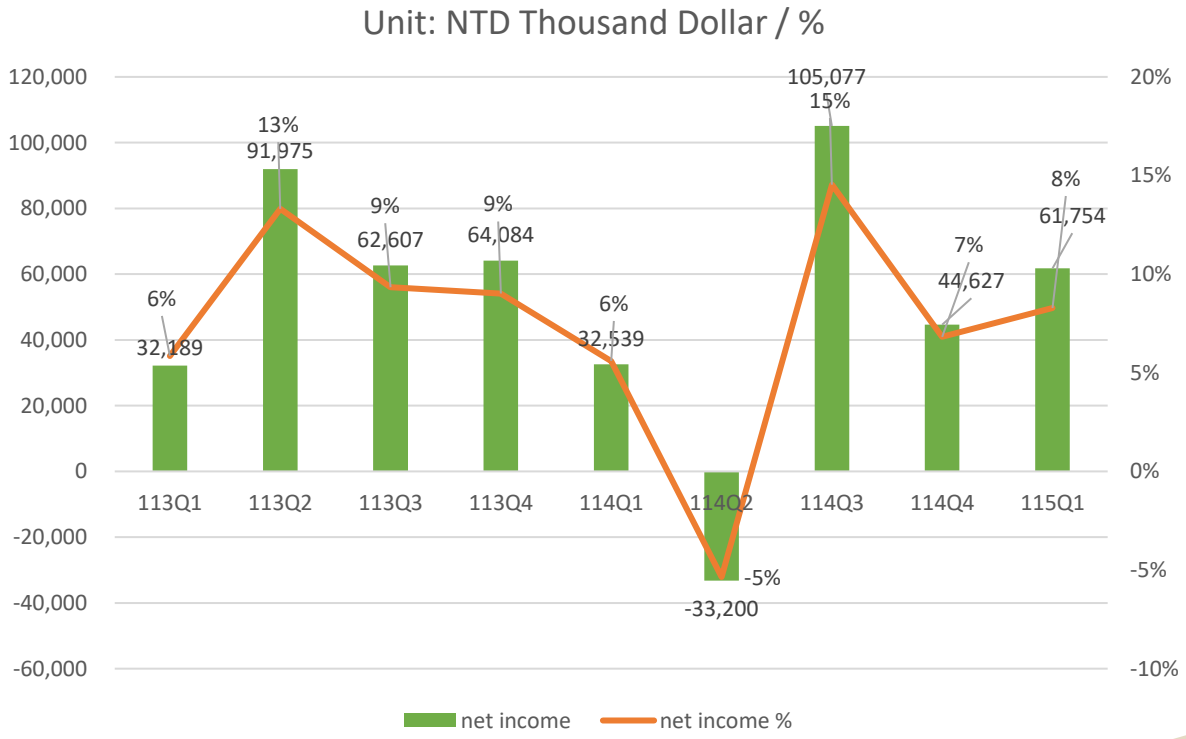
	2026 Q1		12025	
	NTD in thousands	%	NTD in thousands	%
Revenue	745,691	100	2,579,058	100
Gross Margin	171,592	23	566,623	22
Operating Income	63,045	8	132,856	5
NON-OPE. Income	13,711	2	63,946	3
Income Before Tax	76,756	10	196,802	8
Net Income	61,754	8	149,043	6
Net Income (parent company)	56,204	7	131,178	5
EPS	0.87		2.04	

FINANCIAL KEY FIGURES

Revenue & Gross Margin %



Net Income & Net Income Ratio



Q&A